

**DIR-SDD-1995
APPENDIX C PRICING INDEX**

INSPIRED ELEARNING INC

SUBSCRIPTION PRICING

| Training Course/Category | Class ID | 1 Year Subscription | | 2 Year Subscription | |
|---|----------|-----------------------|--|-----------------------|--|
| | | CUSTOMER DISCOUNT (%) | TOTAL CHARGE FOR ALL STUDENTS UP TO 249 (includes DIR Admin Fee) | CUSTOMER DISCOUNT (%) | TOTAL CHARGE FOR ALL STUDENTS UP TO 249 (includes DIR Admin Fee) |
| Inspired Compliance Library for Total User Count of 1-249 | ICL249 | 84.40% | \$2,918.28 | 85.91% | \$5,252.90 |

| Training Course/Category | Class ID | 1 Year Subscription | | 2 Year Subscription | |
|---|------------|-----------------------|--|-----------------------|--|
| | | CUSTOMER DISCOUNT (%) | PRICE PER STUDENT (includes DIR Admin Fee) | CUSTOMER DISCOUNT (%) | PRICE PER STUDENT (includes DIR Admin Fee) |
| Inspired Compliance Library for Total User Count of 250-499 | ICL499 | 84.40% | \$11.72 | 85.91% | \$21.01 |
| Inspired Compliance Library for Total User Count of 500-999 | ICL999 | 85.60% | \$10.81 | 87.00% | \$19.46 |
| Inspired Compliance Library for Total User Count of 1000-2499 | ICL2499 | 91.50% | \$6.34 | 92.38% | \$11.41 |
| Inspired Compliance Library for Total User Count of 2500-4999 | ICL4999 | 93.50% | \$4.86 | 94.15% | \$8.75 |
| Inspired Compliance Library for Total User Count of 5000-7499 | ICL7499 | 94.50% | \$4.10 | 95.07% | \$7.38 |
| Inspired Compliance Library for Total User Count of 7500-9999 | ICL9999 | 95.00% | \$3.72 | 95.52% | \$6.70 |
| Inspired Compliance Library for Total User Count of 10000-14999 | ICL14999 | 96.00% | \$3.04 | 96.35% | \$5.47 |
| Inspired Compliance Library for Total User Count of 15000-19999 | ICL19999 | 96.40% | \$2.70 | 96.75% | \$4.86 |
| Inspired Compliance Library for Total User Count of 20000-31999 | ICL31999 | 96.90% | \$2.31 | 97.22% | \$4.16 |
| Inspired Compliance Library for College Student (*See remarks) | ICLcollege | 10.00% | \$0.91 | 18.00% | \$1.64 |

| Training Course/Category | Class ID | 1 Year Subscription | | 2 Year Subscription | |
|--|----------|-----------------------|---|-----------------------|---|
| | | CUSTOMER DISCOUNT (%) | TOTAL CHARGE FOR ALL STUDENTS 32,000 OR MORE (includes DIR Admin Fee) | CUSTOMER DISCOUNT (%) | TOTAL CHARGE FOR ALL STUDENTS 32,000 OR MORE (includes DIR Admin Fee) |
| Inspired Compliance Library for Total User Counts > 31,999: Site License | ICLsite | 97.37% | \$ 63,027.00 | 97.63% | \$ 113,448.60 |

Inspired eLearning's Additional Remarks:

*College Student Pricing only applies when an institution of Higher Education licenses for Faculty, Staff AND Students. Faculty & Staff are licensed at the "User" subscription rate and students are licensed at the "College Student" subscription rate. Doesn't apply for total user counts > 31,999 because Site License then applies.

Inspired Compliance Library includes 3 individual course titles(s) from the below list. If you require more than 3 course titles, please contact Inspired eLearning for Special Pricing.

| Course Title | Course Number |
|---|---------------|
| Security Awareness for All Staff: Human Firewall Theme | S-103 |
| Security Awareness for All Staff Refresher: Human Firewall Theme | S-105 |
| Security Awareness for All Staff: Strongest Link Theme | S-133 |
| Security Awareness for All Staff: Fundamentals Theme | S-141 |
| Security Awareness for All Staff: Anti-Phishing Focused Theme | AP-101 |
| Security Awareness for Managers | S-110 |
| PCI Essentials for Cardholder Data Handlers and Supervisors | PCI-101 |
| PCI Requirements Overview for I.T. Professionals | PCI-120 |
| Security Awareness Challenge for IT Professionals | S-120 |
| Baseline Information Security Training for IT Professionals | S-125 |
| Cross-Site Request Forgery Explained for IT Professionals | TS-106 |
| Red Flag Identity Theft Prevention | S-107 |
| General Privacy Awareness | GP-101 |
| Data & Records Retention | DR-101 |
| GLBA Privacy Awareness | GLBA-101 |
| HIPAA & HITECH Privacy for Business Associates | HH-101-BA |
| HIPAA & HITECH Privacy for Covered Entities | HH-101-CE |
| HIPAA & HITECH Information Security | HH-102 |
| Preventing Sexual Harassment for Employees: Extended Format | H-101 |
| Preventing Workplace Harassment for Employees: Extended Format | H-103 |
| Preventing Workplace Harassment for Employees: Intl Theme | H-103-G |
| Sexual Misconduct & Discrimination Policies for HiEd Students & Staff | H-104 |
| Preventing Workplace Harassment for Employees: Concise Format | H-131 |
| Workplace Harassment Refresher for Employees | H-135 |
| Preventing Sexual Harassment for Supervisors | H-110 |
| Preventing Workplace Harassment for Supervisors: Intl Theme | H-110-G |
| Advanced Sexual & Workplace Harassment Prevention for Supervisors | H-115 |
| Conducting a Sexual Harassment Investigation | H-120 |
| Physical Security and Workplace Violence | PS-103 |
| Code of Conduct for All Employees | C-101 |
| Code of Conduct for Supervisors | C-110 |
| Foreign Corrupt Practices Act and Export Controls | C-112 |

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INSPIRED ELEARNING INC

CUSTOMIZED TESTING AND TRAINING

| Custom Services | Customer Discount (%) | CUSTOMER PRICE (includes DIR Admin Fee) |
|--|------------------------------|--|
| Course Custom Service Options: | | |
| Custom Course Implementation Services: Purchase 1 unit per year. Named Implementation Manager (IM) assigned for the length of your license. Includes one or all of the following services: Add Logo, Add your Policy Document for User Acceptance (to any course with that option), Remove complete page or pages, Change Final Exam passing percent. Required when any additional course customizations services are purchased (the following services notate this requirement) . | 10.00% | \$361.80 |
| Course Customization Services for up to 2 Pages: Purchase 1 unit for every 2 pages to change (or purchase minimum, whichever is higher). Requested services cannot exceed 1 hour of professional development time. *Requires Purchase of Custom Course Implementation Services. Request special pricing if you want to use our Services to custom develop a non-leL course. | 32.50% | \$135.68 |
| Course Customization Services for up to 80 Pages: Purchase 1 unit for every 80 pages to change. Requested services cannot exceed 40 hours of professional development time. *Requires Purchase of Custom Course Implementation Services. Request special pricing if you want to use our Services to custom develop a non-leL course. | 20.00% | \$3,613.48 |
| LatAm Spanish Localization for Text Only per year: Purchase 1 Unit per applicable course for 1 year. Request special pricing if more than one course is required. Available for Select courses; page customizations limited to 30% of total course. *Requires Purchase of Custom Course Implementation Services. | 20.70% | \$5,422.48 |
| LatAm Spanish Localization for Text & Voiceover per year: Purchase 1 Unit per applicable course for 1 year. Request special pricing if more than one course is required. Available for Select courses; page customizations limited to 30% of total course. *Requires Purchase of Custom Course Implementation Services. | 20.10% | \$7,231.48 |
| PhishProof Assessment Service: Purchase 1 Unit for every pair of Phishing assessment emails. One assessment includes 2 customized emails, 1 landing page, and reporting services all handled by our professional staff. Package includes a maximum of 15 hours of professional services. *Requires Purchase of Custom Course Implementation Services. | 40.20% | \$1,352.23 |
| Hosting Custom Service Options: | | |
| iLMS Hosting MyReports Advanced ad Hoc Reporting per year: Purchase 1 unit per year. MyReports is an ad hoc report writer which has access to all the fields within the iLMS. MyReports comes 14 preformatted reports that can be used as is or modified to specific requirements. Reports can be built from scratch as well. Reports can be exported in many file formats such as Excel, Word, PDF, XML, HTML, and more. | 44.20% | \$894.46 |

| | | |
|---|--------|-------------|
| iLMS Hosting of your Non-leL course(s): Calculate Units that must be purchased: number of non-leL courses multiplied by number of users multiplied by number of license years (or purchase minimum, whichever is higher); Requires Purchase of Custom Course Implementation Services. Non-leL Course must be SCORM or AICC compliant. *Requires Purchase of Custom Course Implementation Services. | 50.00% | \$2.01 |
| 3rd-Party LMS Service Fee per year: LMS Optimization service for your 3rd party LMS; your LMS must be SCORM/AICC compliant; Purchase 1 unit. SCORM setup includes professional support for installing and configuring courses on your SCORM 1.2 or 2004 compliant LMS, not to exceed 10 hours of labor. Additional hours are billed at \$150 per hour. | 28.00% | \$1,443.58 |
| Custom eLearning Course Development Services: | | |
| Convert PowerPoint to eLearning Course or Develop Other Simple eLearning Course: Must be hosted on iLMS. Short Length, Does not include Instructional Design, Voice, or Graphics. Not to exceed 40 hours of project development time. Your Implementation Manager determines project development time requirements and if your project exceeds 40-hours, we will special bid your project. | 20.00% | \$3,613.48 |
| Custom eLearning Course: Length of 30 minutes; Includes: Instructional Design; Voice; Graphics with Low Level Sophistication. You provide subject matter expertise. We write the script. Approximately 30 minutes/3,500 words including content, interactivities and quiz. Not to exceed 140 hours of professional services. Template-based interactivities/quiz. Still graphics on every slide with some animations. Editable source files available to customer. | 10.00% | \$14,458.43 |
| Custom eLearning Course: Length of 60 minutes; Includes: Instructional Design; Voice; Graphics with Low Level Sophistication. You provide subject matter expertise. We write the script. Approximately 60 minutes/7,000 words including content, interactivities and quiz. Not to exceed 180 hours of professional services. Template-based interactivities/quiz. Still graphics on every slide with some animations. Editable source files available to customer. | 10.00% | \$18,528.68 |
| Custom eLearning Course with more sophisticated instructional design and/or longer length. Contact Inspired eLearning for a special bid. | TBD | TBD |

Inspired eLearning's Additional Remarks:

Course Customization Service: Professional, quality-controlled service by experienced courseware programming and design team. Number of hours required to complete quality courseware customizations are determined by our expert design team. Examples of customizations that require Courseware Customization Service include changes within pages of any text, graphics, and voice-over audio.

Course Hosting and Support: Standard hosting and support includes web-based course delivery, email notification for students, student tracking and reporting, online testing and certification and basic second-level technical support via email for up to five (5) points of contact at customer site with a maximum response time of 24 hours during normal office hours (9am - 6pm Central Standard US time, Monday-Friday excluding holidays). Customer's employees are to be directed to local technical support, who can escalate issues to Inspired eLearning via email as they see fit. For dedicated servers, the default maximum simultaneous users allowed is 350. This can be increased to up to 1,000 at the customer's request. Each dedicated server is allowed 40 gigabytes of throughput per month with overage charges of 0.25¢ per megabyte per month.

Localization Services: If language translations are included, then the following limitations apply: Year 1 customization is limited to 30% of slides when localizing courses, unless additional fees are paid.